

Message Text

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PAGE 01 THE HA 02154 260655Z

11

ACTION EB-07

INFO OCT-01 ARA-06 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00

DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-02 /037 W

----- 057697

R 251552Z APR 75

FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC 5780

INFO AMCONSUL CURACAO

AMCONSUL PARAMARIBO

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E.O. 11652: N/A

TAGS: EAIR, NL

SUBJECT: DUTCH CIVAIR TALKS WITH SURINAM

1. DEPUTY DIRECTOR OF CIVIL AVIATION ZWANENBERG TOLD EMBOFF APRIL 25 THAT DUTCH HOPE TO CONCLUDE CIVIL AVIATION TALKS WITH SURINAM AT MEETING OF MINISTERS IN PARAMARIBO IN LATE MAY. SIGNATURES ON AGREEMENT REACHED THERE, HOWEVER, WOULD HAVE TO AWAIT SURINAM'S INDEPENDENCE.

2. ZWANENBERG, WHO WAS IN CURACAO APRIL 15-19 FOR TALKS WITH HIS COUNTERPARTS IN TWO REALM TERRITORIES OVERSEAS, SAID HE EXPECTS AN ADDITIONAL WORKING LEVEL MEETING, IN THE HAGUE, BEFORE MINISTERS CONVENE.

3. ACCORDING TO ZWANENBERG, KLM AND SLM ARE STILL NEGOTIATING OVER POSSIBLE FORMS OF COOPERATION. KLM FAVORS JOINT VENTURE, BUT IS WILLING TO CONSIDER OTHER MEANS, INCLUDING USE BY SLM OF BLOCKS OF SEATS ON KLM FLIGHTS, POOLING, ETC. FARES BETWEEN PARAMARIBO AND AMSTERDAM ARE AN ISSUE, BUT ONE THAT ZWANENBERG THOUGHT COULD BE RESOLVED.

4. ZWANENBERG SAID SLM WAS STILL TALKING TO ROYAL JORDANIAN AIRLINES AS WELL AS ONE OR TWO OTHER CARRIERS. HE IM-

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PAGE 02 THE HA 02154 260655Z

PLIED THAT IN DOING SO, SLM WAS SIMPLY USING LEVERAGE ON

DUTCH. ALTHOUGH HE SAID SLM SHOULD DECIDE ON BASIS OF ECONOMICS RATHER THAN SENTIMENT, HE SEEMED TO BELIEVE KLM HAD EDGE ON BOTH POINTS. BY POINTING OUT THAT CHOICE OF PARTNER OTHER THAN KLM WOULD PLACE OBSTACLES IN PATH OF AGREEMENT, ZWANENBERG SUGGESTED THAT DUTCH ARE NOT ABOVE USING IRON FIST IN VELVET GLOVE.
TANGUY

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